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## India's Recruitment Landscape 2025



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*India's recruitment landscape in 2025 is undergoing significant transformation, predominately, driven by technological advancements, evolving workforce expectations, and shift in global economic dynamics. Here are the key trends shaping the future of hiring in India:*

### **1: AI and Automation in Recruitment**

Artificial Intelligence (AI) is increasingly integral to the hiring process. Organizations are leveraging AI-driven tools for resume screening, chatbots for initial interviews, and predictive analytics to identify top talent. Using AI in recruitment has:

- Increased the speed of the hiring process.
- Improved candidate matching.
- Reduced Bias.
- Made the process more cost effective.
- In some cases, enhanced the candidate experience.
- Provide more Data-Driven Insights.

- AI can handle large volumes of applications, making it ideal for mass hiring.
- AI tools can work 24/7, so the process does not need to stop.

## ***2: AI Surge in Demand for technology talent***

There's a notable increase in demand for professionals skilled in AI, machine learning (ML), and other emerging technologies. For instances, hiring for AI and ML roles has seen a 36% growth, reflecting the tech sector's expansion.

LinkedIn's emerging jobs reports consistently ranks AI – related roles like ML Engineer, AI Specialist, and Data Scientist among the fastest growing.

AI Skills are in demand across various sectors – healthcare, finance, manufacturing, marketing, cybersecurity just to name a few.

Key skills in demand ML, Deep Learning, NLP, Data Science and analytics, Python, TensorFlow, PyTorch, MLOps and deployment skills.

India is one of the top talent hubs for AI, but there is still a significant skill gap, with more jobs than qualified professionals.

NASSCOM reports show that AI and data science roles are among the most in demand tech jobs in India.

Major cities like Bengaluru, Hyderabad, Pune and Delhi NCR have the highest demand.

Startups, large companies like TCS, Infosys, Flipkart, Reliance, Google India, are actively hiring for AI roles.

## ***3: Emphasis on Skill-Based Hiring***

There is a great difference between just asking a question and recording what comes out as is and actually having a conversation and learning more about an individual. Employers are shifting focus from traditional qualifications to specific skill sets. This approach prioritizes candidate's abilities and practical knowledge over formal degrees, aligning with the dynamic needs of modern industries. Employers are making their interview process more dynamic where a potential employee is tested through application of their theory knowledge. While hiring, companies are more interested in understanding if a candidate has experience in a specific skill, but it does not end there, they also want to know, how many projects have they completed using a skill and what was their specific contribution for each project.

Skill-Based Hiring, has also given rise to short-term hiring or project specific hiring, where employers are approaching freelancers with a

specific skill to assist them to complete a specific project. This has become very popular in the Post COVID era where time and money are the top most priority for employers around the world. Industries/ disciplines that are more focused on skill based hiring include:

- IT – Software Development

- E – Commerce & Start-ups
- Digital Marketing
- Design (Graphic, UI/UX, Product Design)
- Manufacturing & Automotive (especially EV segment)
- Fintech
- Healthcare (especially diagnostics and tech-enabled services)
- Logistics & Supply Chain

As you can see from the above list almost all require a focus on practical implication of skill, adaptability and real-world problem solving ability. The greater the knowledge in the desired skills and its utilization in past projects, the better the ability to be successful with current project, hence the greater the chances of getting hired.

Overall companies are switching to skill based hiring as it reduces long-term payroll and benefits cost with an emphasis on quality and efficiency.

#### ***4: Flexible and hybrid work models***

Companies are all about finding the person who fit within their culture. It is important that you hire people whose values, personality, and goals align with those of yours. The adoption of flexible work arrangements

continues to rise. Companies are offering hybrid models to attract and retain talent, catering to evolving preferences of the workforce. Other reasons for this switch include:

- Companies in finance, consulting, media, education, and even parts of manufacturing and retail that support remote work, are offering hybrid work models to its employees as it has a big cost saving benefit.
- More and more companies are tapping talent in Tier- 2 and Tier – 3 cities for saving cost where relocation to the metro is not required and the employees can work from home.
- A shift from physical presences in office to performance based and deliverables is leading to a cultural change in traditional industries.
- It is predicted that by economics times that by the end of 2025 between 70 – 80% of white collar jobs in India will have some hybrid flexibility.

#### ***5: Growth of Global Capability Centers (GCCs)***

India is witnessing a proliferation of GCCs, with cities like Bengaluru leading the charge. These centers are becoming hubs for innovation and employment, contributing significantly to job creation. Below are the reasons why India is the top GCC destinations:

- Deep Talent Pool – Quality talent at fraction of the cost.
- Cost Advantage – Low setup and infrastructure cost.

- Mature GCC Ecosystem – A already established rich resource market.
- Innovation & R&D – Strong hub for quality research and new product innovation.
- Government Support – Ease of setup and pro-business policies.
- Time Zone Advantage – Advantage of round the clock operation with India set up where companies have offices in US and Europe.

#### **6: Growth Focus on Diversity and Inclusion**

Organizations are prioritizing diversity and inclusion in their recruitment strategies. This involves proactive efforts to build diverse teams and foster inclusive workplace culture.

There is a big push towards internal promotion and external hiring of women. Skilled women candidates are being prioritized over men in various industries. In most cases women are being given equal consideration where there has been historically been unconscious bias. Many companies have started women-only hiring drives at all levels of management and even entry level roles. Multinationals have started grooming women with the organization for senior leadership roles. Companies have also started developing a pipeline of women candidates and maintaining a certain quota for hiring only women candidates.

There has also been a big push towards hiring people with disabilities, a lot of brands are hiring and training people with hearing or speech disabilities. Cities like Delhi, Mumbai and Bangalore have taken the initiative and hiring has been on a rise. A lot of restaurant in various metros have taken the lead and hire men and women with hearing or speech disabilities, companies such as TATA Group, Infosys and Wipro are carving out jobs for individuals with disabilities.

India is steadily improving when it comes to employment opportunities for persons with disabilities, led by progressive policies, corporate commitment, and a strong NGO ecosystem. The momentum is real – but scaling it will require more awareness, infrastructure, and rural outreach.

#### **7: Data-Driven Recruitment Strategies**

Recruiters are increasingly relying on data analytics to inform their hiring decisions. This includes using metrics to assess candidate fit, optimize job postings, and predict hiring outcomes.

More and more employers are using data-driven tools to evaluate the performance of candidates, during interview processes there is more emphasis on specific contribution of the potential candidate in his/ her past roles, rather than focus on the pedigree of schools attended and social club that they have been part of.

It is not important that you attended Harvard Law School, what is more important is how successful were you at a task at your previous company. Objective is to understand how someone performances individually and how they are able to handle decision making under pressure.

Just like in sports, data is available on any player, which can help analysis and predict future outcome, data-driven recruitment strategies are being developed where a candidate's stats will be available to a potential employer to see if he could be a good fit for the organization.

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AI is playing a key role in utilizing this data and predict the performance or fitment of a potential candidate. It is also becoming a great resource to reduce the margin of error in the hiring process, further assisting in wastage of money and time by hiring – firing and rehiring.

### ***8: Upskilling and continuous Learning***

With the rapid evolution of job roles, continues learning and upskilling have become essential. Employers are investing in training programs to equip employees with the necessary skills to adapt to changing job requirements.

Upskilling has also become essential in order to retain existing talent. With the tech sector's fast growth, employers are always in the market searching for skilled talent. It is the responsibility of the companies to ensure that their existing employees are always challenged with their role so they do not go out in the market looking for the next best thing. Companies are coming up with various ways to assist their employees to upskill on the job. Learning on the job is associated with growth and is directly related to job satisfaction. A satisfied employee is happier and is less likely to move around.

With employee retention becoming a challenge especially in the IT sector in India, employers feel learning on the job a MUST DO to keep current employee happy and attract new talent from outside. Employers are giving free courses to its employees from sites like LinkedIn Learning, Coursera, edX etc., some employers offer their own internal learning academies, some employers provide career counsellors who can assist in designing your career path within the organization.

With a growing trend to promote from within the organization, upskilling has become a norm within organization, companies are comfortable in promoting someone who is already immersed in their culture rather than get someone from outside who may or may not fit in the culture. There has been a change in the mind set to look at an organization not just as a profit center, but look at it as an institution that is focused on the overall well-being of the sum of its parts which includes its people.

These trends indicate a dynamic shift in India's recruitment landscape, emphasizing technology integration, skill development, and adaptive work environments. Organization's and job seekers alike must stay abreast of these changes to remain competitive in the evolving job market.

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